Procurement and Contract Strategies for Construction

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Ian Heaphy

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Published by ICE Publishing, One Great George Street,
Westminster, London SW1P 3AA

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A catalogue record for this book is available from the British Library

ISBN 978-0-7277-6371-6

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Cover photo: Foggy afternoon in Lisbon. Astrid S/Alamy Stock Photo.

Commissioning Editor: Michael Fenton

Production Editor: Madhubanti Bhattacharyya

Marketing Specialist: April Brodie

Typeset by Academic + Technical, Bristol

Index created by Matthew Gale

Printed and bound in Great Britain by Henry Ling, Dorset

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About the author

Ian Heaphy has over 25 years of experience in the construction industry, including aviation, oil and gas, rail, water, highways and building.

He has worked with clients across the UK, Europe, Middle East, Far East, North America and Australia including government bodies, private employers and contractors.

Ian is a chartered Quantity Surveyor and has extensive experience in commercial and contract administration and project and programme management.

He specialises in the development and implementation of innovative procurement strategies with particular expertise around partnering, alliancing and target cost contracts.

Ian is a member of the NEC4 Contract Board and one of the authors responsible for developing and drafting the latest generation of NEC contracts.

Ian regularly facilitates workshops and delivers training in contract forms and procurement and contract strategies. He also frequently speaks at industry events and has had numerous articles published in construction journals.

In addition to his NEC and procurement work Ian also acts as adjudicator, dispute resolver and quantum Expert Witness.